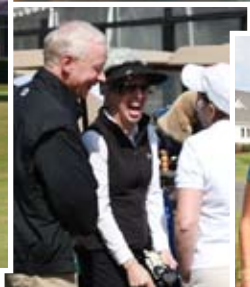
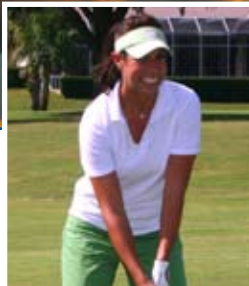




# 2012 HEIDMAR BLUE & GRAY GOLF CLASSICS

*Benefiting United States Merchant Marine Academy Athletics*



## 2012 NATIONAL SPONSORSHIP PACKAGES

## 2012 HEIDMAR BLUE & GRAY GOLF CLASSICS

### LPGA LEGEND ANNIKA SORENSTAM TO PLAY SAN FRANCISCO



Annika Sorenstam

The **Heidmar Blue & Gray Golf Classics**, which is the nation's leading authority in maritime golf/networking events, is coming off its most successful season in history with a record 1,408 golfers. The events also saw a record 40 national sponsors which topped over \$360,000 in corporate support. In 2012, the Heidmar Blue & Gray Golf Classics will see six (6) new courses as the events mature and expand.

In addition, the tour welcomes Hall of Fame golfer and LPGA legend, **Annika Sorenstam**, who will participate in the 2012 San Francisco Heidmar Blue & Gray Golf Classic on Thursday, October 4 at the Presidio Golf Course. Sorenstam, who is the Founder and CEO of the **ANNIKA Academy** training facility in Reunion (FL), will conduct a clinic for all participants and play with Kings Point host, Bob Featherer '68. The Heidmar Blue & Gray Golf Classics will also raffle off an all-expense paid trip to San Francisco to golf in Annika's foursome (TBA in February).

"I am truly excited to see the Heidmar Blue & Gray Golf Classics first hand and help support the men and women of the United States Merchant Marine Academy and its Department of Athletics," said Annika, whose ANNIKA Academy is the tour's National Sponsor of its Skills Challenges. "Come share my passion for golf and join us for a wonderful day!"

The 2012 tour tees off on Thursday, March 8 with the return of **Las Vegas** held at the Desert Pines Golf Club. Additionally, the tour will secure a discounted hotel rate at the New York-New York Hotel & Casino which is right on Las Vegas Boulevard. **Fort Lauderdale** is the next stop on the schedule with South Florida's annual tournament on Friday, April 6 at the Jacaranda Golf Club. The **Washington, D.C.** event changes venues to the prestigious Army Navy Country Club in Arlington. This Mid-Atlantic favorite takes place on Monday, June 4.

The **New York** and **Houston** tournaments, which rank No. 1 and No. 2, respectively, in golfers, will see over 500 attendees between the two events. The New York Blue & Gray Golf Classic (269 golfers in 2011) will be coordinated on Monday, July



23 at both the Engineers and North Shore Country Clubs, while the Houston Blue & Gray Golf Classic (262 golfers in 2011) will take place on Wednesday, April 25 at the Clubs of Kingwood.

On the “Back Seven,” golfers will experience some of the best courses on the tour. **Norfolk** will play at Greenbrier Country Club on Monday, September 24. **Homecoming 2012** will move to North Shore Country Club on Friday, September 28 giving reunion attendees an extra day for travel. The true gem on the tour is the **Baltimore** tournament which takes place at Bulle Rock (October 16), which is a Golf Digest Top 100 Course in the country. The revived **Tampa** tournament will remain at the Tampa Palms Golf & Country Club which was the “Surprise Course of the Year” in 2011.

Pelican Hill will once again highlight the southwest when it hosts **L.A./Long Beach** classic on Monday, November 12. The Tom Fazio designed South Course at Pelican Hill is considered one of the most amazing golf courses in the country. Fazio, a three-time recipient of Golf Digest’s Best Modern Day Golf Course Architect, said he “re-perfected” the South Course less than five years ago.

The outing that will see the biggest change is the **New Orleans** event, which coincides with the 2012 Workboat Show and takes place on Tuesday, December 4 at both English Turn and Lakewood Country Clubs. Over 200 golfers are expected this December, so register early.

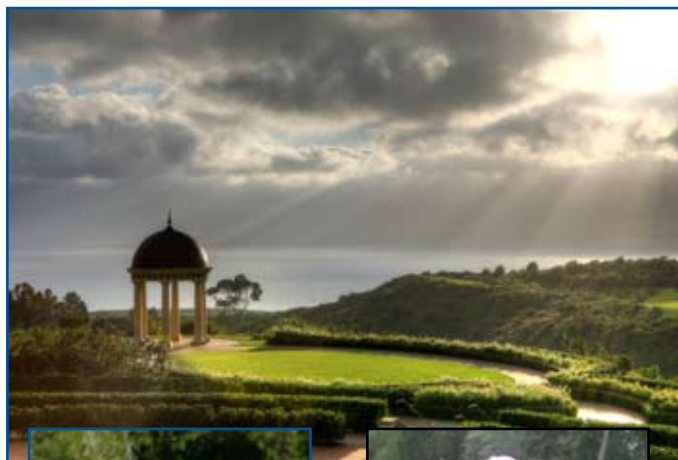
The Heidmar Blue & Gray Golf Classics are maritime golf tournaments coordinated by the **USMMA Alumni Association and Foundation** that benefit the **U.S. Merchant Marine Academy** and its **Department of Athletics**. The events take place during the calendar year and serve U.S. Merchant Marine Academy alumni, parents, maritime organizations and friends of the Academy.

**Heidmar Inc.**, the tour’s National Title Sponsor, leads a string of national sponsors that provide critical support to the outings. Heidmar is a successful tanker vessel trader, a leading worldwide commercial manager of tankers and a marine services provider to the energy industry. Located in Norwalk (Conn.), Heidmar employs nine Merchant Marine Academy graduates.



# HEIDMAR BLUE & GRAY GOLF CLASSICS

- The **Heidmar Blue & Gray Golf Classics** are 12 national maritime golf tournaments that benefit the U.S. Merchant Marine Academy and its Department of Athletics.
- The U.S. Merchant Marine Academy is one of five Federal Service Academies (Army, Navy, Air Force, Coast Guard, Merchant Marine) and is located in Kings Point, N.Y.
- The events are coordinated during the calendar year and serve U.S. Merchant Marine Academy alumni, parents, maritime organizations and friends of the U.S. Merchant Marine Academy.
- Tournaments are produced in nearly every major shipping area and attract over 1,600 attendees annually.
- **Heidmar Inc.** is the National Title Sponsor and located in Norwalk (Conn.). Heidmar is a successful tanker vessel trader, a leading worldwide commercial manager of tankers and a marine services provider to the energy industry. Located in Norwalk (Conn.), Heidmar employs nine Merchant Marine Academy graduates. The organization extended its partnership through 2013.
- The Heidmar Blue & Gray Golf Classics are coordinated by the United States Merchant Marine Academy Alumni Association & Foundation, Inc.
- Portion of sponsorship is tax deductible. The USMMA Alumni Association & Foundation is a 501(c)(3) charitable organization. Your tax deductible amount is the sponsorship less the Fair Market Value of received benefits (i.e. golf foursome value).
- Tournament Website: [www.blueandgraygolf.com](http://www.blueandgraygolf.com)



**In 2011, 1,408 golfers participated in tournaments.**

**2011 - 1,408 golfers - Tour Record**

2010 - 1,180 golfers

**2009** - 1,120 golfers

**2008** - 1,290 golfers

**2007** - 1,160 golfers

**2006** - 863 golfers

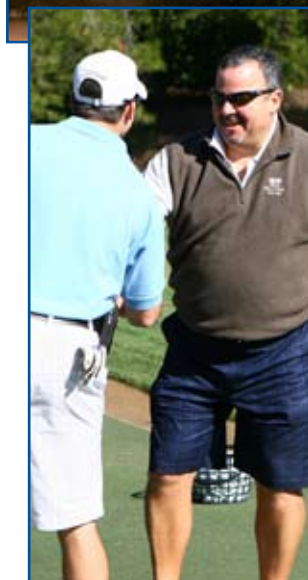
**2005** - 765 golfers

**2004** - 692 golfers

**2003** - 530 golfers

**Of the 1,408 golfers in 2011, we received 694 business cards, of which, there were approximately 80-100 repeat golfers over multiple events. In the end, we had 539 cards that listed the person's title. Below are the percentages of those golfers. The majority of our golfers are high ranking officials in the Maritime Industry.**

- 23%** Vice Presidents, Business Development Officers
- 22% Manager Level Executives
- 13%** Owners, Presidents, CEOs, CFOs, COO's
- 12% Maritime Operations (Brokers/Sales/Operations/Logistics)
- 11% Director Level Executives
- 6%** Senior Level Executives (Senior Vice Presidents)
- 6% Regional General Managers, G.M.'s, District Directors
- 4% Engineering Operations
- 3% Maritime Related / Other (Retired, Military, Maritime Staff)
- 1% Maritime Lawyers



# U.S. MERCHANT MARINE ACADEMY

The **United States Merchant Marine Academy** is one of the country's five (5) U.S. Federal Academies. It falls under the direction of the U.S. Department of Transportation and U.S. Maritime Administration.

- U.S. Merchant Marine Academy (Kings Point, NY - Long Island)**
- U.S. Military Academy (West Point, NY)
- U.S. Naval Academy (Annapolis, MD)
- U.S. Coast Guard Academy (New London, CT)
- U.S. Air Force Academy (Colorado Springs, CO)

One of the foremost institutions in the field of maritime education, U.S. Merchant Marine Academy graduates include ship captains, marine engineers, naval architects, lawyers and officers in every branch of the United States armed forces in all 50 states and numerous foreign countries.

USMMA midshipmen must spend one year at sea on U.S. Flag Ships that transit the world. Many midshipmen have trained on several ships connected to U.S. Armed Force Operations.

Graduates must commit five years of service in our country's U.S. Flag Merchant fleet or in our country's Armed Services. On average annually, approximately 1/3 of the Regiment goes active duty while the remaining 2/3 enter the Maritime Industry serving the needs of the United States Maritime Administration.



**Tim Brennan '87**

**President and CEO - Heidmar Inc.**

*The Blue & Gray Golf Classics present a great opportunity for the maritime industry to network, support a great cause and, in general, to enjoy a fun-filled and challenging day of golf with friends, alumni and business associates. Kings Point has provided many of us, including eight graduates at Heidmar, a top maritime education and a fantastic network of alumni. Graduates from some of the other federal academies have told me that they are surprised at how close Kings Pointers are and how much they look after each other after graduation. Supporting the Blue and Gray is one way to give back to the school that has done so much for us.*



**Bruce Trent**

**Vice President, US East Coast - Rolls-Royce**

*We are pleased to contribute to the Academy through the Heidmar Blue & Gray Golf Classics. We can support athletic programs at Kings Point; build relationships with midshipmen and alumni; highlight the Rolls-Royce name to a variety of maritime professionals-all at the same time. Having played in the tournament for the past four years, I know first-hand that it is a great networking event and an effective means of making connections with others in the maritime industry. I also appreciate the opportunity to treat some of Rolls-Royce's valued customers to a special experience. The atmosphere at the event is relaxed and provides quality business time away from the boardroom.*



**Gary C. Faber '73**

**President and COO - Foss Maritime**

*Giving back to our community of merchant mariners has always been a core value at Foss, and we are pleased to be able to support the fine work of the USMMA with our participation in the Heidmar Blue & Gray Golf Classics. As an alumnus of Kings Point, I value the Heidmar Blue & Gray Golf Classics for the opportunity it affords the maritime community to support the men and women who will enter into this thriving industry. Given the current state of the global economy, supporting the institutions that are educating the next generation of world-class merchant mariners is more crucial than ever.*



**Jim Black**

**President/CEO - Moran Shipping Agencies**

*Moran Shipping Agencies has been participating as sponsors for the past several years. As agents for most U.S. Flag ship owners we embrace the opportunity to support our Merchant Marine Academy. These events are truly a unique exemplification of the camaraderie in our maritime industry!*



**Shawn Bennett - CEO - Baydelta Maritime**

*Baydelta's national sponsorship of the Heidmar Blue & Gray Classics not only goes to a great cause, supporting the athletes and giving back to our great industry, but it also provides a great way to stay connected with all the people that are important to us. Desirable venues, superb institution and great comrade make these events ones to set your schedule around.*

**Bill Mergenthaler '78 - Reg. Director - World Fuel Services**

*Great schedule; Well organized and managed events which allow us to combine business and entertainment in a maritime industry environment in support of USMMA athletics.*

**Bob Featherer '68 (pictured in white)**

**President – Bob Featherer LLC**

*This is an excellent opportunity to give back to the Academy that gave me my career and success. The Blue and Gray Golf Classic are fun and a great way to support the Midshipmen. Your donations go directly to help the Midshipmen through the athletic programs which are vital for a well rounded education second to none.*

**Brett Keil - Senior V.P. - The Maritime Executive**

*The Heidmar Blue & Gray Golf Classics are a win-win for everyone. The proceeds go to a great cause; the courses are phenomenal; and the networking opportunities are unparalleled in the commercial marine marketplace.*

**Margaret Faucher '03 - Client Relations N.A. - ABS Americas**

*I enjoy participating in the Heidmar Blue & Gray Golf Classics because it allows me to interact with members of the maritime industry and other Merchant Marine Academy alumni in a unique social setting. The older alumni give great golf and business recommendations. It is also fun to find out about their careers and experiences.*

**Thomas O'Toole '06**

**Marine Broker - Compass Maritime Services**

*The Heidmar Blue & Gray Golf Classics give our organization an excellent platform to meet and entertain clients outside of the office in addition to networking with other customers, colleagues and alumni of the Merchant Marine Academy. I highly recommend young Kings Pointers to get involved in the program.*

**Lindsay Conte '05**

**Commercial Operations - OSG Ship Managem**

*Participating in the outings gives individuals the opportunity to network with KP alumni and maritime executives. It's important to give back to the school so that the current and future Midshipmen can benefit from the Classics of which I participate. I hope more alumni will come out and play, not only for a day out of the office but for the midshipmen.*

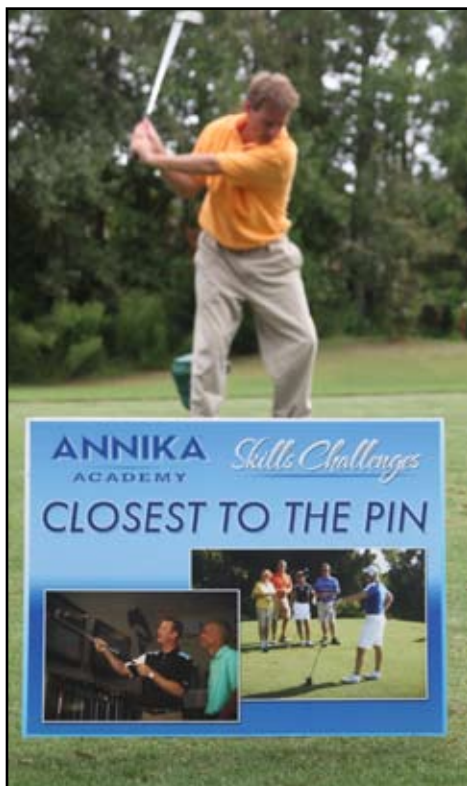


# 2011 NATIONAL SPONSORS (LAST SEASON)



Last season, there were 40 National Sponsors that committed over \$360,000 in revenue and gifts-in-kinds.

## 2011 SPONSORS



**HEIDMAR INC.** - National Title Sponsor  
**ROLLS-ROYCE** - National Lunch Sponsor - \$25,000  
**BAYDELTA MARITIME** - National Beverage Level - \$25,000  
**FOSS MARITIME** - National Website Sponsor - \$25,000  
**BLT CHEMBULK GROUP** - National Prize Sponsor - \$25,000  
**McALLISTER TOWING** - Player of the Year Level - \$20,000  
**WILHELMSSEN SHIPS SERVICES** - All-American Level - \$15,000  
**AUSTAL USA** - All-Conference Level - \$10,000  
**ABS AMERICAS** - All-Conference Level - \$10,000  
**COMPASS MARITIME SERVICES** - All-Conference Level - \$10,000  
**LEE CARR '61** - All-Conference Level - \$10,000  
**BOB FEATHERER '68 LLC** - All-Conference Level - \$10,000  
**KONGSBERG MARITIME** - Team MVP Level - \$8,500  
**MORAN SHIPPING AGENCIES** - Team MVP Level - \$8,500  
**WORLD FUEL SERVICES** - Team MVP Level - \$8,500  
**GERMANISCHER LLOYD** - Team MVP Level - \$8,500  
**NORTON LILLY** - Team MVP Level - \$8,500  
**VALLS GROUP** - Team MVP Level - \$8,500  
**LLOYD'S REGISTER** - Team Captain Level - \$6,500  
**CROWLEY MARITIME** - Team Captain Level - \$6,500  
**METRO PORTS / METRO CRUISE SERVICES** - Team Captain Level - \$6,500  
**ANDRIE INC.** - Team Captain Level - \$6,500  
**KPI BRIDGE OIL (USA)** - Varsity Level - \$5,000  
**HESS BUNKERS** - Varsity Level - \$5,000  
**GLANDER INTERNATIONAL** - Varsity Level - \$5,000  
**WÄRTSILÄ** - Varsity Level - \$5,000  
**WASHINGTON MARITIME** - Varsity Level - \$5,000  
**TRANSMARINE NAVIGATION** - National Sponsor - \$4,000  
**DIETZE AND ASSOCIATES** - National Sponsor - \$3,500  
**LARRY GOTTLIEB (USMMA PARENT)** - National Sponsor - \$3,500  
**SEAPORT MARITIME ASSOCIATES** - National Sponsor - \$3,000  
**SPT INC.** - National Sponsor - \$2,000  
**DREW MARINE** - National Ball Marker Sponsor - \$5,000  
**M.E.B.A.** - National Sponsor - \$1,500  
**AMERICAN MARITIME CONGRESS** - National Sponsor - \$1,500  
**WORLD WIDE METRIC** - National Sponsor - \$1,250  
**ACADEMY FINANCIAL, INC** - Koozie Sponsor - \$1,000  
**WILHELMSSEN SHIPS SERVICES** - National Tee-Packet Sponsor  
**ANNIKA ACADEMY** - National Skills Challenges Sponsor  
**MARITIME EXECUTIVE** - National Media Sponsor



- National Sponsorship Golf Packages are designed to serve your organization's marketing needs.
- **CUSTOM PACKAGES ARE AVAILABLE**
- Your organization has the flexibility to decide what foursomes/twosomes are used at the various golf outings.
- Each package includes an 18x24 color Tee-Box Sponsor Sign that is displayed at all events.
- The sign displays your company logo and is placed in full view of all golfers.
- The banner displays your company logo and is placed in full view of all golfers.
- Any sponsorship equal to or greater than \$20,000 includes a banner displayed during outing dining events.
- A website banner, which links directly to your company website, is added to [www.blueandgraygolf.com](http://www.blueandgraygolf.com).
- If you would like to sponsor nationally and do NOT see a package that fits your exact needs, please contact the Blue & Gray Office to develop a package that works for you.

## 2012 PACKAGES



- **\$30,000 - National Sponsor (exclusive)**  
Banner displayed during entire event  
Twelve (12) Foursomes
- **\$25,000 - National Sponsor (exclusive)**  
Banner displayed during entire event  
Ten (10) Foursomes
- **\$20,000 - Player-of-the-Year Golf Package**  
Banner displayed during entire event  
Eight (8) Foursomes
- **\$15,000 - All-American Golf Package**  
Six (6) Foursomes
- **\$10,000 - All-Conference Package**  
Five (5) Foursomes
- **\$8,500 - Team MVP Package**  
Four (4) Foursomes
- **\$7,000 - Captain Package**  
Three (3) Foursomes
- **\$5,500 - Varsity Package**  
Two (2) Foursomes
- **\$4,000 - Foursome / Two (2) Twosome Package**  
One Foursome or Two (2) Twosomes
- **\$2,500 - National Hole Sponsor**  
18x24 Color Sign + Website Banner  
*Golf not included*



Pelican Hill - South Course

**MARCH 8, 2012 - LAS VEGAS - DESERT PINES GOLF COURSE**

*Ranked #50 in 2009 GolfDigest Readers Choice Top 50 Courses in U.S.  
"Best Places to Play" - GolfDigest*

**APRIL 6, 2012 - FORT LAUDERDALE  
JACARANDA GOLF CLUB - EAST COURSE**

*\$10 million renovation to East Course  
"Best Places to Play" - Golf Digest*

**APRIL 25, 2012 - HOUSTON - THE CLUBS OF KINGWOOD**

*One of Houston's Premier Private Country Clubs  
Forest and Lake Courses Used in the Filming of 'Tin Cup'*



Presidio Golf Course

**JUNE 4, 2012 - WASHINGTON, D.C. - ARMY NAVY COUNTRY CLUB**

*One of D.C.'s Premier Private Country Clubs  
Arlington Course*

**JULY 23, 2012 - NEW YORK  
ENGINEERS COUNTRY CLUB / NORTH SHORE COUNTRY CLUB**

*Two of Long Island's Premier Private Country Clubs*

**SEPT. 24, 2012 - NORFOLK (VA) - GREENBRIER COUNTRY CLUB**

*One of Norfolk's Premier Private Country Clubs*

**\*SEPT. 28, 2012 - HOMECOMING - NORTH SHORE COUNTRY CLUB**

*One of Long Island's Premier Private Country Clubs*



Bulle Rock

**OCT. 4, 2012 - SAN FRANCISCO - PRESIDIO GOLF COURSE**

*Clinic and Appearance by ANNIKA SORENSTAM  
"Best Places to Play" - Golf Digest  
Fleet Week 2012 - Blue Angels Perform During Tournament*

**OCT. 16, 2012 - BALTIMORE - BULLE ROCK**

*Former Site of the McDonald's LPGA Championship - LPGA Tour Major  
Ranked #36 - Golf Magazine Top 100 Courses You Can Play  
Ranked #81 - Golf Digest America's 100 Greatest Public Golf Courses*

**NOV. 5, 2012 - TAMPA - TAMPA PALMS GOLF & COUNTRY CLUB**

*One of Tampa's Premier Private Country Clubs  
Former home of the Senior PGA Tour's GTE Suncoast Classic*

**NOV. 12, 2012 - L.A./LONG BEACH - PELICAN HILL - SOUTH COURSE**

*2011 - #1 Resort in the United States Conde Nast Traveler  
Best Experience - 2010 Southland Golf 2010 Readers Choice Awards  
Top Golf Resorts - 2009 Andrew Harper's Readers Choice Awards  
"Best Courses You Can Play" - 2009 & 2010 Golfweek*



Lakewood Country Club

**DEC. 4, 2012 - NEW ORLEANS / WORK BOAT SHOW  
ENGLISH TURN GOLF & C.C. / LAKEWOOD C.C.**

*Two of New Orleans' Premier Country Clubs  
Work Boat Show - 13,000+ Attendees (K.P.'ers and Maritime Executives)*

# PARTICIPATING COMPANIES\*

A.P. Moller-Maersk Group  
ABB Inc.  
ABM Cabinets, LLC  
ABS

**ABS Americas (2011 National Sponsor)**

ABS Americas Division  
ABS Consulting  
ABS Nautical Systems  
ABS Plaza

**Academy Financial, Inc. (2011 National Sponsor)**

Acme Industrial, Inc.  
AEC International  
AET Inc Limited  
AET Offshore Services Inc  
AET Shipmanagement (USA) LLC  
Air Reps West, Inc.  
Alesco Risk Mgt. Services  
Alion Science and Technology  
All Marine Spares International, LLC  
Amegy Bank N.A.  
American Commercial Lines  
American Hill  
American Marine Agencies Inc.

**American Maritime Congress (2011 National Sponsor)**

**Andrie Inc. (2011 National Sponsor)**

**ANNIKA Academy (2011 National Sponsor)**

APM Terminals  
Apollo Global Catering  
Applied Materials  
Arcadia Fuels Inc.  
Archer Norris  
Arnold and Arnold, Inc.  
Arthur J. Gallagher Risk Mgt.  
Astra Oil Company LLC  
Atlantic Container Line  
Atlantic Trading & Marketing, Inc.  
Aumakua Life

**Austal USA (2011 National Sponsor)**

Avisotek  
AVW Technologies, Inc.  
B&O Automotibe  
BAE Systems  
Balterm, LLP  
Bay Ship & Yacht Co.  
Bay Valve

**Baydelta Maritime (2011 National Sponsor)**

BCI Metal Sales Corp.  
Bechtel Corporation  
BG Americas & Global LNG  
Blake Marine Group

**BLT Chembulk Group (2011 National Sponsor)**

Blue Planet Power LLC  
Brenntag Latin America, Inc.  
Bruce S. Rosenblatt & Associates, LLC  
Bunkerfuels  
Burke & Parsons  
Burns and Roe Services Corporation  
California Glass  
Calpine Corporation  
Camber Corporation  
Cameron Engineering & Associates LLP  
Canal Barge Company, Inc.  
Canon Virginia, Inc.  
Carnival  
CB Richard Ellis, Inc.  
CBRE I Hampton Roads  
Central Gulf Lines, Inc.  
Ceres Gulf, Inc.  
CGI  
Chaffe McCall  
Chalos O'Connor & Duffy  
Chan R Havuen & Assoc. Inc  
Charles R Weber  
Chartering - Vetting - Operations  
Chevron  
Chevron Marine Products LLC  
Chevron Shipping Company LLC  
Chicago Marine  
Chipolbrok America Inc  
Cichanowicz, Callan, Keane, Vengrow & Textor, LLP  
CITGO Petroleum Corporation  
Clarkson Offshore  
Clarkson Shipping Services USA Inc.  
ClassNK  
Clean Energy Fuels  
Clipper Group  
C-Mar Group  
CMC / Foss  
Comcor Tech, LLC  
**Compass Maritime Services, LLC (2011 National Sponsor)**  
Concept Catering  
ConocoPhillips Company  
Core Petroleum LLC  
**Crowley (2011 National Sponsor)**  
Crowley Liner Services, Inc.  
Crum&Forster  
Daly Marine Engineering Services  
Darden School of Business  
Department of Transportation  
Det Norske Veritas (U.S.A.) , Inc.  
Detyens Shipyards, Inc.  
**Dietze and Associates (2011 National Sponsor)**

*\*Representatives from these companies participated in the 2011 Heidmar Blue & Gray Golf Classics. This list was generated from the business cards collected in 2011. In many instances, multiple representatives from the same organization participated in the same event. This is not a 100% perfect list. If you have questions, please call 516-773-5544.*

# PARTICIPATING COMPANIES\*

Dockside Machine & Repair

Dockwise USA LLC

**Drew Marine (2011 National Sponsor)**

Drew Marine Safety

Eastern Shipbuilding Group

Eastport Maritime USA, LLC

ECL Americas

ED&F MAN Biofuels Inc.

ED&F MAN Liquid Products Corporation

Energy Solutions Group

Englewood LAB, LLC

Enman & Associates

Ensco Offshore Company

Equipe

EUKOR Car Carriers Inc.

Expeditors

ExxonMobil

Fairbanks Morse Engine

Fairfield-Maxwell Services, Ltd.

Fassmer Service America LLC

**Featherer LLC (2011 National Sponsor)**

Featherer Pet

First One Financial

Flagship Management LLC

Forsberg Consulting, Inc.

**Foss Maritime Company (2011 National Sponsor)**

Frank M. Buck, Jr. Law

Fraser Yachts Florida Inc.

Freeport Self Storage

G & H Towing Company

G&H Towing Co.

GAC Energy & Marine Services LLC

GAC Shipping (USA) Inc.

Galveston-Texas City Pilots

Gardere Wynne Sewell LLP

GBS Connected

gCaptain

GEA Mechanical Equipment US, Inc.

Gemini Tankers LLC

**Germanischer Lloyd (USA) Inc. (2011 National Sponsor)**

GFI Brokers Limited

**Glander International Inc. (2011 National Sponsor)**

Glencore Ltd.

Global Data Solutions

Global Marine Associates, LLC

Glovis America, Inc.

Goetz Fitzpatrick LLP

Goldman Sachs

Guanxi Enterpriser

Gulf Copper

Gulf Winds

Harbor Industrial

Harris, Cotherman, Jones, Price & Associates

Hartzell Industrial Services Company

Haulmark Trucking, Inc.

Heidenreich Innovations

**Heidmar Inc. (National Title Sponsor)**

**Hess Corporation (2011 National Sponsor)**

Hess Energy Trading Company, LLC

Hoegh Autoliners Inc.

Holland & Knight LLP

Horizon Engineering Associates LLP

Horizon Lines, Inc.

Hornbeck Offshore

Houston Mooring Company

HS Marine Propulsion LLC

Hughes Marine Firms

Hurricane Grill & Wings

Hyundai Merchant Marine Co., Ltd.

Imyang MingYang Ming

Inchcape Shipping Services

Inland Salvage Inc.

Integrity Coal Sales, Inc.

InterChem USA Inc

Intergulf

Intermarine, LLC

Intermodal Transport

Interocean American Shipping

Intertek

J Hoff Consulting

J.P. Morgan

Janney Montgomery Scott LLC

Jefferson Pilot Securities Corporation

Keesal, Young & Logan

Keystone Shipping Co.

Kings Point Ventures, LLC

Koch Carbon LLC

Koch Supply & Trading, LP

**Kongsberg Maritime, Inc. (2011 National Sponsor)**

KP Engineers Associates, Inc.

**KPI Bridge Oil (2011 National Sponsor)**

K-Sea

L & R Midland, Inc.

L3

Lamorinda Marine Consultants

Las Vegas SUN

Lee & Associates - Nevada, Inc.

Legge, Farrow, Kimmitt, McGrath & Brown, L.L.P.

Liberty Maritime Corporation

**Lloyd's Register North America, Inc. (2011 National Sponsor)**

Lone Star R.S. Platou, Inc.

Long Island Concrete

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Lukoil Oil Company

**M.E.B.A. (2011 National Sponsor)**

M.H. Barrie & Associates

Mackay Marine

Maersk Line, Limited

Marine Agencies International, LLC

Marine Safety Consultants, Inc.

Marine Spill Response Corporation

Marine Towing of Tampa, LLC

Mariner Container Corp.

Maritime 24 (Pte.) Ltd.

**Maritime Executive (2011 National Sponsor)**

Maritime Institute of Technology & Graduate Studies

Maritime Strategy

Maxum Petroleum

Mayflower Inn

**McAllister Towing (2011 National Sponsor)**

McCormick Jahncke Group

McQuilling Brokerage Partners, Inc.

McQuilling Partners, Inc.

MDO Marine Design and Operations, Inc.

**Metro Ports (2011 National Sponsor)**

MID-Island Y JCC

Midocean + Marine, LLC

MID-Ship Logistics

Military Sealift Command

Military Sealift Fleet Support Command

MIQ Logistics

Mitags

MJLF & Associates

MOL Tankship Management (Europe) Ltd.

**Moran Shipping Agencies, Inc. (2011 National Sponsor)**

Moran Towing Corporation

Morgan Stanley

Mosaic Underwriting Services Inc.

MR & Associates, LLC

MSCSA (America) Inc.

MTS: Maintenance Turnaround Services

Mullahey Ford

MUR Shipping USA Corp.

National Grid

National Institutes of Health

Natures Way Marine

Navig8 Chemicals America LLC

navis

NAVSEA

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New York Sandy Hook Pilots Association

Noble Americas Energy Solutions LLC

Nordic Tankers (Texas) Inc.

Northeast Plumbing Specialties

Northern Marine Management USA LLC

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NuStar

NY Restaurant Concepts Inc.

NYC Department of Environmental Protection

NYK Line (North America) Inc.

OAI Graphics, Signs & Displays

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Ocean Shipholdings, Inc.

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Odin Marine Group, LLC

Offshore Shipbrokers

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Orion & Global Chartering Co., Inc.

OSG America L.P.

OSG Lightering LLC

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Papco

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Petro-Diamond Incorporated

Point Eight Power

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# PARTICIPATING COMPANIES\*

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Sabine Pilots  
Samson  
Sanko Kisen (U.S.A.) Corp.  
SAS U.S.A. Inc.  
Saudi Petroleum International, Inc.  
Schuyler Companies  
SE Shipping Lines Pte. Ltd.  
Seabulk Towing, Inc.  
SEACOR Ocean Transport Inc.  
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Shaver Transportation Company  
Shell  
Shell Trading (US) Company  
Signal International  
Skytech Aviation Inc.  
Sleep Disorders Centers  
SME, Inc.  
SoCal Ship Services  
Soundtanker Chartering  
Southern Recycling  
Southport Agencies Inc.  
Sovereign Bank  
SPEC Services, Inc.  
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St. John's Bar Pilot Association  
Starlight Marine Services  
Starr Marine Agency, Inc  
Statoil  
Strang Systems  
SubSea Solutions Alliance  
Superior Energies Inc.  
Superior Marine International  
Tampa Bulk Services, Inc.  
Tampa Marine Terminals  
Tanker Brokers & Associates, Inc.  
Tankship International  
TE Subcom  
Teamwork Enterprises  
Technical Marine Service, Inc.  
Telemar Yachting  
Tesoro Refining and Marketing Company  
The GBS Group  
The Hawkins-Hamilton Company  
The Maritime Executive  
The McHenry Management Group  
The Meredith Management Group, Inc.  
The Pilots' Association for the Bay & River Delaware  
The Private Client Reserve  
The Republic of the Marshall Islands  
The Terminal Corporation  
The Vane Brothers Company  
Thomas Brady & Associates  
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Tidewater Marine, L.L.C.  
Total Lubricants USA, Inc.  
Total Terminals International, LLC  
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Tradition Financial Services, Inc  
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TRJ Consultants  
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TrueNorth Chartering  
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TYCO Submarine Systems  
U.S. Maritime Administration  
Unite Entertainment  
USA Track & Field Pacific  
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USS Leyte Gulf (CG55)  
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Versabar Inc.  
Vitol Inc.  
Vopak Terminal Los Angeles Inc.  
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Water Standard  
WEC Welding & Machining  
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# CONTACT INFORMATION



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